



# Abdallah Saed Abd Elkader Ahmed

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## WORK EXPERIENCE:

- |                                 |   |
|---------------------------------|---|
| April 2024-<br>Present          | Deputy Head of Quality Unit (Current)   |
| January 2024-<br>Present        | Member of the examinations committee  |
| July 2023-<br>Present           | Lecturer of Business Administration - Higher Institute of Computer Science and Systems Administrative Information in the Fifth Settlement – New Cairo Academy           |
| March 2021-<br>July 2023        | Assistant Lecturer of Business Administration - Higher Institute of Computer Science and Systems Administrative Information in the Fifth Settlement – New Cairo Academy |
| February 2016 –<br>January 2021 | Sales department supervisor, Nile Intercoms Company (Mienta) for the manufacture of electrical appliances.  |
| January 2014 –<br>January 2016  | Upgrade to Sales department supervisor, Touch El-Zenouki Company for the manufacture of electrical appliances.  |
| January 2013 –<br>January 2014  | Sales representative in the wholesale department, Touch El-Zenouki Company for the manufacture of electrical appliances.  |

## **Academic Qualifications:**

- 2023**      **Obtaining the degree of Doctor of Philosophy in Business Administration (specialization: financial management)- Faculty of Commerce - University of Sadat City – Menoufia.**
- 2020**      **PhD qualification in Business Administration - Faculty of Commerce – University of Sadat City.**
- 2018**      **Obtaining a master's degree in business administration - Faculty of Commerce - Suez Canal University.**
- 2015**      **Pre-Master of Business Administration - Faculty of Commerce – Suez Canal University.**
- 2011**      **Bachelor of Management Information Systems - Higher Institute of Computer Science and Management Information Systems in the Fifth Settlement – Good General Grade (Project Estimate: Excellence) - Specialization: Business Administration - Management Information Systems.**

## **Teaching Materials (2021-2023):**

- 1. Management Information Systems**
- 2. Specialized Facilities Management**
- 3. Marketing**
- 4. Information Centers Management**
- 5. Business Administration in a language**
- 6. Purchasing and Warehouse Management**
- 7. Production Management and Operations Research**
- 8. Financial Institutions Management & Finance**
- 9. Organizational Behavior**
- 10. Operations Research in Management**
- 11. Logistics & Supply Chain Management**
- 12. Principles of financial management**
- 13. Financial Institutions Management**
- 14. Marketing Research**
- 15. Management Studies in Language**
- 16. Crisis Management**
- 17. Commercial law**
- 18. Business ethics and governance**
- 19. Work ethics**
- 20. Quality management**

## **RESEARCH PUBLICATIONS:**

- July 2022**      **The Impact of Profitability Indicators on the Change in the Market Value of Banks Listed on the Egyptian Exchange Using Tobin's Q - An Analytical Study**
- July 2022**      **The Impact of Asset Quality Indicators on the Relative Change of Market Value in Banks Listed on the Egyptian Exchange - Analytical study.**
- April 2019**      **The role of knowledge management in building strategic relationships with suppliers - A field study on the chemical industries sector in Egypt**
- January 2019**      **The Effect of Implementing the American Banking System on the Financial Performance of Egyptian Banks - An Empirical Study**
- April 2018**      **Evaluating the performance of Egyptian banks using the American banking evaluation system – A comparative study between public and private banks**

## **Scientific Conferences:**

- 1. Attending the Third Scientific Conference for Applied Research at the Faculty of Commerce - Suez Canal University 2021**
- 2. Attending the Fourth Scientific Conference for Applied Research at the Faculty of Commerce - Suez Canal University 2022**

## **COURSES:**

- 2023**      **How to write scientific research, Sadat University, Menoufia.**
- 2020**      **International Computer Driving License (ICDL), Sadat University, Menoufia.**
- 2020**      **TOEFL certificate with a total of 522, Sadat University, Menoufia.**
- 2017**      **Information and Communication Technology Project, Suez Canal University.**
- 2016**      **TOEFL certificate with a total of 520, Amid east.**

- 2016 TOEFL certificate with a total of 500, Suez Canal University.**
- 2016 International Computer Driving License (ICDL).**
- 2015 Microsoft Excel, PowerPoint, and Dream Weaver, Suez Canal University.**
- 2013 Diploma in human resources development (40 hour).**
- 2011 Visual Basic. Net (VB.NET).**
- 2010 Microsoft Visual Basic 2008 by Microsoft.**
- 2009 Microsoft SQL Server 2008 by Microsoft.**
- 2009 Microsoft Visual Studio 2008 by Microsoft.**
- 2009 Microsoft Visual C# 2008 by Microsoft.**
- 2009 Structure Query Language (SQL).**
- 2008 Microsoft Access 2003 by Microsoft.**

## **SKILLS:**

### **Computer Skills:**

- **Computer & Internet.**
- **Operating system (XP , Vista , Win7, Win 10 ).**
- **Microsoft Office.**
- **CCNA & Software.**

### **Language Skills:**

- **Very good knowledge of English both written and spoken.**
- **Good in German**

### **Soft Skills:**

- **Communication and presentation Skills.**
- **Business communication and Report writing.**
- **Problem Solving and Decision-Making Skills.**
- **Customer Services.**
- **Financial fundamental for production and Tech people.**
- **Team Building and Leadership Management.**
- **Business planning and Marketing Skills.**